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1961

REPORT

of the

President and Directors

of the

Atlanta and West Point Rail Road Company

to the

Stockholders in Convention

for the

Year Ended December 31, 1961

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Corp. File



Board of Directors

J. Arch Avary, Jr., Atlanta, Georgia
WILLIAM N. BANKS, Grantville, Georgia
EDWARD G. COLE, Jr., Newnan, Georgia
JOHN W. DENT, Atlanta, Georgia
WILLIAM H. KENDALL, Louisville, Kentucky
JOSEPH L. LANIER, West Point, Georgia
J. CLYDE MIXON, Atlanta, Georgia
W. THOMAS RICE, Jacksonville, Florida
SAMUEL R. YOUNG, College Park, Georgia

Executive Committee

WILLIAM H. KENDALL J. CLYDE MIXON W. THOMAS RICE

The Staff

J. C. MIXON, President and General Manager

T. C. Bullard, Secretary and Treasurer

HEYMAN, ABRAM, YOUNG, HICKS AND MALOOF, General Counsel

B. A. CULPEPPER, General Auditor

E. J. HALEY, General Superintendent

MARSHALL L. BOWIE, Director of Personnel

J. B. WILSON, Chief Engineer

J. B. PACE, Purchasing Agent

W. T. MARTIN, Freight Traffic Manager

W. W. Snow, Passenger Traffic Manager

J. E. SAUCIER, General Development and Real Estate Agent

GENERAL OFFICES: 4 Hunter Street, S. E., Atlanta 3, Ga.

COMPARATIVE SUMMARY OF OPERATING AND CORPORATE RESULTS, AND FINANCIAL POSITION

SOURCE OF INCOME	1961	1960	Increase or	Decrease
			Amount	Percent
Income: Freight Passenger. Mail, express and other operations Rent from equipment and joint facilities Dividends, interest, and miscellaneous income.	\$ 2,720,426 247,665 489,150 —282,005 138,917	\$ 2,792,647 262,143 538,748 -258,003 143,382	\$ -72,221 -14,478 -49,598 -24,002 -4,465	-2.59 -5.52 -9.21 -9.30 -3.11
TOTAL	3,314,153	3,478,917	-164,764	-4.74
CHARGES AGAINST INCOME				
Railway tax accruals	192,027	210,186	-18,159	-8.64
Operating expenses: Maintenance of way and structures. Maintenance of equipment. Traffic. Transportation. Miscellaneous operations. General.	405,966 574,030 223,473 1,518,263 41,174 221,369	475,714 594,054 218,401 1,559,452 40,067 228,566	-69,748 -20,024 5,072 -41,189 1,107 -7,197	-14.66 -3.37 2.32 -2.64 2.76 -3.15
TOTAL	2,984,275	3,116,254	-131,979	-4.24
Other deductions from income: Interest on debt	34,095 9,718 14,514	27,700 9,777 1,913	6,395 —59 12,601	23.09 —0.60
TOTAL	58,327	39,390	18,937	48.08
TOTAL CHARGES AGAINST INCOME	3,234,629	3,365,830	-131,201	-3.90
NET INCOME	79,524	113,087	-33,563	-29.68
Dividends to shareholders	98,544 —19,020	98,544	-33,563	-230.78
Net income per share.	3.23	4.59	-1.36	-29.63
Dividend payments per share	4.00	4.00		
FINANCIAL POSITION				
Total investments less recorded depreciation and amortization	\$ 6,332,452 2,099,741 302,057 2,463,600 877,221 528,619 217,176 4,638,634	\$ 6,883,584 1,861,113 116,301 2,463,600 1,050,788 401,691 169,790 4,775,129	\$ -551,132 229,628 185,756 -173,567 126,928 47,386 -136,495	-8.01 12.34 159.72 -16.52 31.60 27.91 -2.86

⁻Decrease.

TO THE STOCKHOLDERS:

A moderate upturn in the general economy after depressed conditions which deepened until after midyear, plus strict control of expenses, enabled us to meet adversities with a resilience which is indicative of your Company's strength.

In this report is a summary of operations in 1961 and statements of your Company's financial condition at the end of the year.

EARNINGS

After fixed charges normal net income amounted to \$79,524, or \$3.23 a share of common stock, compared to a net income of \$113,087, or \$4.59 a share in 1960. Operating income declined beyond any point in recent years but this was largely offset by reductions in operating expenses. Non-operating income remained at a satisfactory level. Some unusual expenditures for unprecedented flood damage and the retirement of a portion of a second main line track near Atlanta were charged directly to the retained income account as will be noted from explanations accompanying the balance sheet. The continuing high cost of mileage payments for private line cars adversely affected equipment rents. No income tax was payable because of tax credits brought forward from prior years.

DIVIDENDS

Stockholders received dividends of \$2 a share as of August 1, 1961, and \$2 a share as of December 20, 1961.

OPERATING REVENUE

There was a decrease of \$137,518, or 3.7%, in total operating revenues but it was possible to reduce normal operating expenses \$131,979, or 4.2%. The operating ratio improved 0.5%.

FREIGHT

Freight revenue decreased 2.6%. The number of tons handled increased 4.07% and the number of ton-miles increased 0.2%. This increase in volume was offset by a decrease of 2.75% in revenue per ton-mile. Road construction produced heavier movements of low-rated aggregates while the volume of more compensatory commodities was declining with the general economy. Aggregates accounted for slightly more than 21% of all tonnage in 1961.

Some interesting comparative statistics on commodities, tonnage and revenue appear on pages 15 and 16 of this report.

The introduction of piggyback services, the supply of specially designed equipment, continuous adapta-

tion of service to the needs of patrons, constant review and selective adjustment of rates, and close contact and helpful interest in developments and requirements of territories we serve are only some of the tools being regularly employed to meet new and competitive situations and increase the flow of traffic.

Aggressive, vigorous and alert sales efforts dedicated to taking full advantage of opportunities made possible by the generally expected expansion in the economy of our area, are continuing.

PASSENGER, ALLIED AND MISCELLANEOUS

Although passenger train performance improved somewhat during 1961 and there was an increase in special movements, revenue from passengers declined 5.5%, the number of passengers declined 0.46%, and the number of passenger-miles decreased 1.08%. Some of this decline is attributable to interruption of service on our line and connections due to flood conditions.

During 1959 we joined our connections in the introduction of a 30-day round trip ticket and a family plan ticket at reduced rates as incentives for increased rail travel. This experiment failed to yield anticipated results and has been discontinued.

It is noted that passengers account for slightly in excess of 40% of passenger train revenue.

Mail revenue increased 12.5% in 1961, about in line with the 13% increase in rates which became effective late in the year 1960.

During the year the Railway Express Agency, despite our vigorous opposition, installed highway trucks for handling express in local service between Atlanta and Montgomery. In the same period a new method of payment for express service became effective. The net result of these actions was a reduction of 20.2% in express revenue.

Miscellaneous revenue declined slightly in excess of 17% due largely to decrease in switching service requirements and demurrage charges.

OPERATING EXPENSES

In 1961 there were additional increases in wages and fringe benefits but by continued close control normal operating expenses were decreased 4.2% and remained in alignment with decreased revenues although there was a small increase in the units of freight transportation produced. The operating ratio was reduced from 84.87 in 1960 to 84.44 in 1961.

Further mechanization of track maintenance, plus availability of a large number of crossties from retirement of segment of second track, was a substantial factor in the control of expenses.

During the year abnormal items of expenditures

resulting from an unprecedented rainfall and floods and the removal of a section of second main line track, no longer justified by present train service, were incurred. Because of their unusual and non-recurring nature the Interstate Commerce Commission issued authority to charge these amounts to retained income in order to avoid serious distortions in operating expenses.

On May 1, 1961, agency and yard operations of Atlanta and West Point and Atlantic Coast Line at LaGrange, Ga., were consolidated to effect a more efficient and economical arrangement for both roads.

At the close of the year arrangements were in progress to consolidate in the Atlanta office train dispatching duties of Atlanta and West Point Railroad, The Western Railway of Alabama and Georgia Railroad.

On October 4, 1961, one of our freight trains suffered a serious derailment when it was struck at a grade crossing, just east of West Point, by a tractor-trailer type truck. Two diesel units and 33 freight cars were derailed. Damage to track, equipment and lading amounted to approximately \$300,000. No charges for this accident appear in current accounts as, in the opinion of counsel, responsibility lies with the trucking company and suit has been filed for recovery of damages.

RAILWAY TAX ACCRUALS

Railway tax accruals decreased \$18,218, or 8.28%.

Payroll taxes decreased because of less taxable employment. Sales and use tax declined because of lower material issues. There were also some reductions in property tax assessments.

As indicated in last year's report, no income tax was payable in 1961 because of credits brought forward from previous years. Additional credits from flood losses and unusual expenditures in 1961 will be carried forward into 1962 and it is now anticipated that no income tax will be payable for the current year.

EQUIPMENT RENTS

Balances in equipment rent accounts continued an adverse effect. As anticipated in the 1960 report, payments for mileage cars at the increased rates continued a large factor. The expected improvement in passenger car rents was achieved.

WAGE AND LABOR NEGOTIATIONS

As a result of national settlements a wage increase of two percent for operating employees became effective March 1, 1961, and non-operating employees received additional health and welfare benefits and life insurance coverage.

During November 1961 the presentation, before a Presidential Commission, of factual data in proposals of the railroads to change rules for operating employees to eliminate "feather bedding" was completed and, on February 28, 1962, the Commission made its report which, while not entirely acceptable to the railroads, will be supported by the industry. Negotiations with the craft unions commenced April 2 with a view of adopting the Commission's recommendations.

The end of the year found proposals from nonoperating employees for wage increases of 25 cents an hour and six months' advance notice before abolition or discontinuance of jobs, which were strongly opposed by management. This issue is now in the hands of another Presidential Commission appointed under the terms of the Railway Labor Act.

There was also pending before a national conference committee a proposal received in October, for an eight percent increase in wages of train dispatchers.

CAPITAL EXPENDITURES

From 1946 through 1961, inclusive, expenditures of new money for additions and betterments to road and equipment amounted to \$5,556,023, which is 74.13% of the total investment at the close of 1945. At the end of 1961 all debt for such purposes amounted to \$877,221.09, a reduction during the year of \$173,566.92.

Approximately 9 miles of second main line track east of Palmetto was retired. This will result in decreased maintenance costs in future years.

INDUSTRIAL DEVELOPMENT

Interest in industrial locations was increased in recent months and prospects continue to improve. Especially encouraging are the attractive possibilities in College Park and other portions of south Fulton County resulting from highway, street and utility improvements in the area.

During 1961 twelve new industries located at six points on your line and four plants are now under construction. The U. S. Rubber Company enlarged its facilities at Hogansville and the American Can Company — Marathon Division has just started work on doubling the size of its plant at Newnan.

Contacts are being maintained with all agencies concerned with industrial activities and full cooperation is extended to every prospect. The recent quickening of interest is encouraging and indications of further important growth are promising.

DIRECTORS

We are greatly pleased to announce the addition to your board of directors of Mr. J. Arch Avary, Jr., Executive Vice President, Trust Company of Georgia Associates, and Mr. John W. Dent, President, The Georgia Marble Company and affiliated companies, two outstanding and estimable business executives of wide interests.

GENERAL

Long sought legislation to relieve railroads of almost paralyzing artificial pressures from competitive inequalities was again deferred by Congress in 1961. They arise from a lack of opportunity succinctly expressed in the "Magna Carta" for transportation as the need for the following four freedoms:

Freedom from discriminatory regulation
Freedom from discriminatory taxation
Freedom from subsidized transportation
Freedom to provide a diversified transportation
service

No favors are asked — only an equality justly due. It will come only as a result of wide public interest properly expressed to legislative representatives. Your help and that of your friends is again urged!

The downward trend of business which created heavy pressures during 1960 continued its progress until the late months of 1961. Its effect on your Company was magnified by prolonged heavy rains and floods during late February which caused serious damage to your roadbed but, happily, the year terminated in a somewhat brighter atmosphere and the new year brought evidence of a more favorable business climate throughout the country.

Conditions, as they arise, are being met with diligent and constructive action to preserve and improve the excellent position of your company.

We again wish to express our grateful appreciation for the support of our stockholders and our patrons, and for the faithful and capable efforts of our officers and employees.

By order of the Board of Directors,

J. Clyde Mixon

President and General Manager

MILEAGE OPERATED

Miles of road operated at December 31, 1961:

MAIN LINE:

MAIN LINE:		
Atlanta to West Point		
Less-Leased to Atlanta Terminal Company	85.62	
Hulsey Junction to Oakland City	5.16	90.78
TRACKAGE RIGHTS:		
Atlanta Terminal Company, Atlanta	0.46	
Central of Georgia Railway, Oakland Junction	0.05	
Georgia Railroad (Atlanta Joint Terminals)	2.02	2.53
Total mileage operated		93.31

Total mileage operated in freight and passenger service was 90.44 and 86.08 miles, respectively.

TAXES

The following items were accrued:

							rease
		1961		1960	Aı	mount	Per Cent
UNITED STATES GOVERNMENT TAXES:	_		-				*
Railroad Retirement	\$	69,221	\$	73,154	\$ -	-3,933	-5.38
Unemployment Insurance		39,272		40,649	-	-1,377	-3.39
Other		1,041		1,330		—289	-21.73
Total		109,534		115,133	-	-5,599	-4.86
STATE AND LOCAL TAXES:							
Property		67,336		72,607	-	-5,271	-7.26
Sales and use		11,809		18,931	-	-7,122	-37.62
Other		3,348		3,515		—167	-4.75
Total	oversame	82,493		95,053	_	-12,560	—13.21
Total		192,027		210,186	_	-18,159	-8.64
Taxes on nonoperating property		9,718		9,777		—59	-0.60
Total	\$	201,745	\$	219,963	\$ -	-18,218	<u>-8.28</u>

HASKINS & SELLS

ACCOUNTANTS

ATLANTA

ACCOUNTANTS' OPINION

Atlanta and West Point Rail Road Company:

We have examined the balance sheet of Atlanta and West Point Rail Road Company as of December 31, 1961 and the related statements of income and of retained income for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

The Company is required to maintain its accounts in conformity with the Uniform System of Accounts for Railroad Companies prescribed by the Interstate Commerce Commission. As explained in Note 1, the provisions of such system vary in certain respects from generally accepted accounting principles.

In our opinion, with the exception referred to in the preceding paragraph, the accompanying statements present fairly the financial position of the Company at December 31, 1961 and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Haskins & Sells

April 18, 1962

BALANCE SHEET ASSETS

	Decen	nber 31
	1961	1960
CURRENT ASSETS:		
Cash	\$ 353,095.36	\$ 343,799.58
Temporary cash investments	1,175,286.40	1,005,608.56
Net balances receivable from agents and conductors	64,624.13	54,903.10
Miscellaneous accounts receivable	66,673.34	73.172.47
Accrued accounts receivable	42,262.18	34.598.90
Material and supplies	374,187.76	339,131.95
Prepayments and other current assets	14,611.81	9.898.00
Frepayments and other current assets	14,011.01	9,090.00
Total	2,090,740.98	1,861,112.56
SPECIAL FUNDS:		
Insurance and miscellaneous	2,033.42	1,949.93
INVESTMENTS:		
Investments in affiliated companies	232,438.40	231,312.79
Other	4,863.37	9,482.08
Total	237,301.77	240,794.87
PROPERTIES:		
Transportation—		
Road and Equipment	10,463,588.50	10,779,164.04
Less donations and grants	69,915.43	69,020.28
Total	10,393,673.07	10,710,143.76
Less accrued depreciation and amortization	4,490,257.75	4.290.859.19
less accided depreciation and amortization	4,480,201.10	4,290,009.19
Total transportation property, less recorded	F 000 41F 00	0.470.004.55
depreciation and amortization	5,903,415.32	6,419,284.57
Miscellaneous	361,271.31	389,464.76
Less accrued depreciation	169,536.35	165,960.11
Total miscellaneous property	191,734.96	223,504.65
Total properties, less recorded		
depreciation and amortization.	6,095,150.28	6,642,789.22
OTHER ASSETS AND DEFERRED CHARGES:		
Other assets	12.746.71	14,695.25
Deferred charges	287,276.38	99,655.65
Total	200 002 00	
1. Oval	300,023.09	114,350.90
TOTAL	\$ 8,725,249.54	\$ 8,860,997.48

BALANCE SHEET LIABILITIES AND SHAREHOLDERS' EQUITY

	Decen	aber 31
	1961	1960
CURRENT LIABILITIES: Traffic and car service balances—net. Audited accounts payable. Miscellaneous accounts payable. Unmatured interest accrued. Accrued accounts payable. Taxes accrued.	\$ 200,507.75 135,329.23 2,535.39 482.41 188,695.62 1,068.13	\$ 133,483.07 90,529.91 19,824.78 1,312.11 154,981.78 1,559.40
Total (exclusive of long-term debt due within one year)	528,618.53	401,691.05
LONG-TERM DEBT DUE WITHIN ONE YEAR: Equipment obligations	118,013.92	134,231.92
LONG-TERM DEBT: Equipment obligations	759,207.17	916,556.09
RESERVE: Insurance	125,735.75	120,229.23
OTHER LIABILITIES AND DEFERRED CREDITS: Other liabilities Deferred credits	8,060.41 83,379.77	11,691.57 37,869.08
Total	91,440.18	49,560.65
SHAREHOLDERS' EQUITY: Capital stock—Authorized, 25,000 shares of \$100 par value each; outstanding, 24,636 shares	2,463,600.00	2,463,600.00
Capital surplus	21,703.41	20,949.74
Retained income	4,616,930.58	4,754,178.80
Total shareholders' equity	7,102,233.99	7,238,728.54
TOTAL	\$ 8,725,249.54	\$ 8,860,997.48

See accompanying Notes to Financial Statements.

STATEMENT OF INCOME

OPERATING INCOME:	1961	1960	Increase or Decrease
Railway Operating Income: Railway operating revenues Railway operating expenses	\$ 3,534,125.69	\$3,671,643.36	\$ -137,517.67
	2,984,274.65	3,116,254.10	—131,979.45
Net revenue from railway operations	549,851.04 192,027.02	555,389.26 210,185.73	-5,538.22 -18,158.71
Railway operating income	357,824.02	345,203.53	12,620.49
Rent Income:			
Rent from locomotives. Rent from passenger-train cars. Rent from work equipment. Joint facility rent income.	14,275.11 74,573.24 3,742.78 13,518.09	15,541.05 64,688.17 4,439.58 9,593.09	-1,265.94 9,885.07 -696.80 3,925.00
Total rent income	106,109.22	94,261.89	11,847.33
Rent Payable:			
Hire of freight cars Rent for locomotives Rent for passenger-train cars Rent for work equipment Joint facility rents	126,924.03 16,752.44 62,117.18 2,392.09 256,812.90	86,497.40 16,795.89 70,750.21 1,515.84 254,810.67	40,426.63 —43.45 —8,633.03 876.25 2,002.23
Total rent payable	464,998.64	430,370.01	34,628.63
Net rent payable	358,889.42	336,108.12	22,781.30
Net railway operating income	-1,065.40	9,095.41	-10,160.81
OTHER INCOME:			
Miscellaneous rents From nonoperating property Dividends Interest Miscellaneous, property sales, etc.	37,714.38 19,197.35 3,170.00 34,795.28 44,039.49	37,847.35 20,239.23 4,340.00 39,364.58 41,590.69	-132.97 -1,041.88 -1,170.00 -4,569.30 2,448.80
Total other income	138,916.50	143 ,381 .85	-4,465.35
Total income	137,851.10	152,477.26	-14,626.16
MISCELLANEOUS DEDUCTIONS FROM INCOME:			
RentsTax accruals	1,471.11 9,717.51 13,043.29	1,048.45 9,776.87 864.70	422.66 —59.36 12,178.59
Total deductions	24 ,231 .91	11,690.02	12,541.89
Income available for fixed charges	113,619.19	140,787.24	-27,168.05
FIXED CHARGES:			
Interest on funded debt	34,095.33	27,700.26	6,395.07
NET INCOME	\$ 79,523.86	\$ 113,086.98	\$ -33,563.12

See Note 1 in the accompanying Notes to Financial Statements.

STATEMENT OF RETAINED INCOME

CREDITS		
Retained income, January 1, 1961	 	\$ 4,516,432.97
Net income for the year	\$ 79,523.86	
Transferred from appropriated retained income (Note 3)	237,745.83	317,269.69
Total	 	4,833,702.66
DEBITS		
Dividends to shareholders:		
\$2 a share paid August 1, 1961\$ 49,272.00		
\$2 a share paid December 20, 1961 49,272.00	\$ 98,544.00	
Costs, less salvage, resulting from retiring a portion of second main track between East Point, Georgia and Palmetto, Georgia (Note 4)	48,615.97	
Damage to property occasioned by storm and flood (Note 4)	69,612.11	216,772.08
Retained income, December 31, 1961		\$ 4,616,930.58

NOTES TO FINANCIAL STATEMENTS

- 1. The provisions of the Uniform System of Accounts for Railroad Companies prescribed by the Interstate Commerce Commission vary from generally accepted accounting principles in that, under the Uniform System, no accounting recognition is given to the possible effect on income taxes in future years of prior years' reductions in income taxes resulting from the deductions for amortization and depreciation of property for income tax purposes in excess of the amounts recorded in the accounts. The cumulative amount of such reductions in income taxes included in retained income at December 31, 1961 was \$472,000. In 1961 the amortization was less than recorded depreciation, but this had no effect on income taxes because of a tax loss for the year; for 1960 income taxes were reduced \$10,000.
- The Company, together with Southern Railway Company and Central of Georgia Railway Company, jointly and severally guarantees unconditionally the payment of principal and interest of the first mortgage series A, 4% bonds of Atlanta Terminal Company due August 1, 1969, of which \$648,000 were outstanding at December 31, 1961.
- 3. On approval of Interstate Commerce Commission appropriated retained income, which represented old appropriations for capital expenditures, was returned to retained income as such segregation is no longer required.
- 4. On approval of Interstate Commerce Commission unusual costs and damage to property incurred in 1961 were charged to retained income to avoid distorting net income and impairing its significance.

OPERATING EXPENSES

ACCOUNT	1961	1960	Increase or Decrease
Maintenance of Way and Structures:			
201 Superintendence	\$ 36,395.68	\$ 36,471.36	\$ -75.68
202 Roadway maintenance	17,735.85	22,408.88	-4,673.03
208 Bridges, trestles and culverts	1,039.80	1,532.79	492.99
212 Ties.	5,475.38	56,231.84	-50,756.46
214 Rails	3,417.51	4,992.04	-1,574.53
216 Other track material	12,626.61	7,872.42	4,754.19
218 Ballast	7,871.79	16,964.77	-9,092.98
220 Track laying and surfacing.	56,974.39	75,569.85	-18,595.40
221 Fences, snowsheds, and signs	534.89	188.94	345.98
227 Station and office buildings	4.545.12	5,063.97	-518.88
229 Roadway buildings	272.68	379.44	-106.76
235 Shops and enginehouses.	1.42	010.11	
		10 000 00	1.42
247 Communication systems	9,004.98	10,002.63	-997.65
249 Signals and interlockers	23,181.93	32,101.39	-8,919.46
265 Miscellaneous structures	283.94	107.92	176.02
266 Road property—Depreciation:			
Engineering	1,099.32	1,100.64	-1.32
Grading	411.48	411.36	.12
	395.04	395.04	
Tunnels and subways.			
Bridges, trestles and culverts	10,638.72	10,638.72	
Rails	41,037.28	38,007.18	3,030.10
Other track material	25,758.26	23,406.24	2,352.02
Fences, snowsheds and signs.	519.36	574.80	-55.44
Station and office buildings	6,831.96	6.879.72	-47.76
Roadway buildings	132,96	132.96	21.10
Fuel stations	134 .04	134.04	
Shops and enginehouses	76.32	76.32	
Communication systems	1,374.00	1,374.00	
Signals and interlockers	4,434.64	4,344.08	90.56
Roadway machines	4,987.08	4,746.36	240.72
Public improvements—Construction	2,934.36	2,939.88	-5.52
267 Retirements—Road	174.95	4,737.90	-4.562.95
269 Roadway machines	18,814.04	15,098.39	
			3,715.65
270 Dismantling retired road property	1,191.41	436.88	754.53
271 Small tools and supplies.	6,763.44	5,336.34	1,427.10
272 Removing snow, ice and sand	184.38	240.97	-56.59
273 Public improvements—Maintenance	3,835.26	11,638.78	-7,803.52
274 Injuries to persons.	3,962.26	1.468.86	2,493.40
275 Insurance	45.15	-191.37	236.52
276 Stationery and printing	420.08	433.64	-13.56
277 Other expenses	7.909.58	5.000.94	
270 White tapellaca			2,908.64
278 Maintaining joint tracks, yards and other facilities—Debit	87,967.88	71,589.12	16,378.76
279 Maintaining joint tracks, yards and other facilities—Credit	-5,429.62	-5,125.61	-304.01
Total	405,965.60	475,714.42	-69,748.82
Maintenance of Equipment:	10 400 40	10 579 07	1 111 54
301 Superintendence	18,462.43	19,573.97	-1,111.54
311 Other locomotives—Repairs	125,766.36	122,799.59	2,966.77
314 Freight train cars—Repairs	158,767.77	178,908.31	-20,140.54
317 Passenger train cars—Repairs	63,311.85	67,529.29	-4,217.44
326 Work equipment—Repairs	3,350.43	3,468.80	-118.37
328 Miscellaneous equipment—Repairs	2,484.56	2,344.91	139.65
331 Equipment—Depreciation	172,190.19	170,756.78	1,433.41
220 Traduction to paragram			
332 Injuries to persons	1,450.25	1,505.14	-54.89
333 Insurance	1,774.94	1,790.65	-15.71
334 Stationery and printing	727.74	686.25	41.49
335 Other expenses	11,970.86	8,314.04	3,656.82
336 Joint maintenance of equipment expenses—Debit	13,772.89	16,375.77	-2,602.88
Total	\$ 574,030.27	\$ 594,053.50	\$ -20,023.23

⁻Decrease

OPERATING EXPENSES

ACCOUNT	1961	1960	Increase or Decrease
Traffic:			
351 Superintendence	\$ 53,773.29	\$ 53,274.28	\$ 499.0
352 Outside agencies.	139,154.22	133,904.05	5,250.1
353 Advertising	1,860.56	2,146.76	-286.20
354 Traffic associations	4,481.57	5,560.00	-1,078.43
356 Industrial and immigration bureaus	7,126.33	8,551.61	-1,425.2
357 Insurance	78.64	83.50	-4.8
358 Stationery and printing	12.361.88	11.828.89	532.9
359 Other expenses	4,636.49	3,051.63	1,584.8
Total	223,472.98	218,400.72	5,072.26
ransportation—Rail Line:			
371 Superintendence	21,749.10	23,873.06	-2,123.96
372 Dispatching trains	16,763.57	17,266.64	-503.0
373 Station employees.	144,941.09	138,181.84	6,759.2
374 Weighing, inspection and demurrage bureaus	9,162.27	10,171.80	-1,009.53
376 Station supplies and expenses.	6,575.64	5,502.54	1,073.10
378 Yard conductors and brakemen	36,244.47	16,457.11	19,787.36
380 Yard enginemen	25,168.26	15,982.56	9,185.70
382 Yard Switching fuel	3.269.59	2,758.42	511.1
386 Lubricants for yard locomotives.	50.30	2,100.22	50.30
387 Other supplies for yard locomotives	330.89	186.06	144.83
389 Yard supplies and expenses.	29.46	2.94	
390 Operating joint yards and terminals—Debit.			26.52
201 Operating joint yards and terminals—Dept.	568,750.37	582,566.78	-13,816.4
391 Operating joint yards and terminals—Credit	-45,207.01		-45,207.0
392 Train enginemen	160,500.70	153,233.17	7,267.5
394 Train fuel	139,673.84	139,826.20	-152.30
397 Water for train locomotives	852.60	901.89	-49.29
398 Lubricants for train locomotives	10,093.49	10,614.00	-520.53
399 Other supplies for train locomotives	1,963.29	1,349.57	613.72
400 Enginehouse expenses—Train	53,239.33	55,308.90	-2.069.57
401 Trainmen	199,675.16	193,543.31	6,131.85
402 Train supplies and expenses	52,318.94	48,187.67	4,131.27
403 Operating sleeping cars	28,057.62	34,409.57	-6,351.95
404 Signal and interlocker operation	9,864.42	10.909.84	-1.045.42
405 Crossing protection	879.43	658.05	221.38
407 Communication system operation	5,100,31	4,865.42	
410 Continuing and printing			234.89
410 Stationery and printing.	5,420.70	5,834.32	-413.62
411 Other expenses	9,682.69	5,891.71	3,790.98
412 Operating joint tracks and facilities—Debit	19,798.48	18,220.16	1,578.32
413 Operating joint tracks and facilities—Credit.	-7,369.57	-7,082.31	-287.26
414 Insurance	7,606.52	6,567.08	1,039.44
415 Clearing wrecks	-659.03	122.69	—781 .72
416 Damage to property	2,371.26	2,724.28	-353.02
418 Loss and damage—Freight	19,071.49	19,441.52	-370.03
419 Loss and damage—Baggage	24.27	81.16	-56.89
420 Injuries to persons	12,269.19	40,894.09	-28,624.90
Total	1,518,263.13	1,559,452.04	-41,188.91
Tiscellaneous Operations: 441 Dining and buffet service	41,173.42	40,066.95	1,106.47
Peneral:			
451 Salaries and expenses of general officers	34,389.64	34,375.66	13.98
452 Salaries and expenses of clerks and attendants	117,487.41	120,703.37	-3,215.9
453 General office supplies and expenses	11,171.39	12,068.25	-896.8
454 Law expenses	16,137.83	18,229.69	-2,091.8
455 Insurance	3,820.07	3,540.29	279.7
457 Pensions and gratuities.	7,992.46	10,693.71	-2,701.2
458 Stationery and printing	6,068.64		
460 Other expenses.		6,755.05	-686.4
461 General joint facilities—Debit	9,897.86 14,403.95	7,146.01 15,054.44	2,751.88 —650.49
Total	221,369.25	228,566.47	-7,197.22
Total railway operating expenses	\$ 2,984,274.65	\$ 3,116,254.10	\$ -131,979.4
Ratio of operating expenses to operating revenues	84.44	84.87	-0.4

-Decrease

RAILWAY OPERATING REVENUES

YEAR ENDED DECEMBER 31	Freight	Passenger	Mail	Express	All Other Transpor- tation	Incidental	Joint Facility- Credit	Joint Facility- Debit	Total Railway Operating Revenues
1952	\$3,379,936.88	,169.	,339	701	769.58	780	020		555.492
1953	534	,791.	610.	700	867	132	811		
1954	359	,063.	152	254	948	418	553		891, 590
1955	637	.906	843	960	482	215	049		073
1956	663	,751.	691	818	892	717	763		008
1957	191	,992	678	689	444	359	428		262
1958	2,718,845.76	286,998.28	241,616.42	162,880.15	74.546.85	75.120.84	98,352,37	98.36	3.658.262.3
1959	895	,690	,552	,151	607	827	168		759
1960	647	,142	,783	,453	308	203	209		643
1961	426	,665	,351	,168	397	232	011		125

RAILWAY OPERATING EXPENSES AND NET REVENUE FROM RAILWAY OPERATIONS

Ratio Operating Expenses to Operating Revenues	80.87 83.16 84.86 85.53 86.50 91.40 89.51 84.87 84.87 84.84
Not Revenue From Raliway Operations	\$ 871,519.80 759,016.97 589,086.66 515,743.41 488,657.32 328,595.40 383,656.96 602,154.33 555,389.26 549,851.04
Total Railway Operating Expenses	\$3,683,972.81 3,749,273.17 3,302,503.58 3,047,329.97 3,583,351.06 3,212,606.35 3,212,605.35 3,212,605.35 3,116,254.10 2,964,274.65
General	\$ 213,404.69 211,582.96 195,945.21 179,819.54 213,973.36 216,271.22 217,418.78 217,748.54 228,566.47 221,369.25
Miscel-	\$ 78,285,44 70,208.99 59,692.25 48,164.30 56,796.23 40,711.20 37,237.98 40,865.95 41,173.42
Transpor- tation	\$1,919,947.15 1.819,125.14 1,673,546.16 1,469,732.92 1,777,205.16 1,779,147.73 1,779,147.73 1,751,067.41 1,559,452.04 1,518,263.13
Taffic	\$ 182,049.54 190,626.51 180,423.33 180,121.10 205,817.79 209,546.83 203,234.04 215,700.16 218,400.72 223,472.98
Mainte- nance of Equipment	\$ 731,528.15 765,862.19 659,262.86 689,213.05 724,112.47 727,617.46 620,883.96 625,446.24 594,053.50 574,030.27
Mainte- nance of Way and Structures	\$ 558,757.84 692,467.38 533,633.77 480,279.05 555,446.05 517,372.51 444,778.18 504,720.90 475,714.42 405,965.60
YEAR ENDED DECEMBER 31	1952 1953 1954 1955 1956 1957 1958 1959 1960

CLASSIFICATION OF FREIGHT TRAFFIC

		196	1	196	0	Increase
C	OMMODITY	No. of Tons 2,000 lbs.	P/C to Total Tons	No. of Tons 2,000 lbs.	P/C to Total Tons	or Decrease Tons
Products of Agriculture	Grain and products, hay, tobacco. Cotton in bales. Linters, cottonseed, and products. Fruits, fresh, and melons. Fruits, dried and frozen. Coffee. Cabbage, celery, lettuce, onions. Potatoes, other than sweet. Tomatoes, vegetables, fresh. Vegetables, dried and frozen. Peanuts.	147,874 37,698 5,917 599 2,000 2,963 6,949 1,681 2,088 1,643	1.38 5.94 1.52 0.24 0.02 0.08 0.12 0.28 0.07 0.08 0.07	37,886 137,891 42,839 8,120 290 2,442 5,244 9,200 2,037 2,806 3,931	1.59 5.77 1.79 0.34 0.01 0.10 0.22 0.38 0.09 0.12 0.17	-3,509 9,983 -5,141 -2,203 3009 -442 -2,281 -2,251 -356 -7718
	Other products of agriculture		9.87	1,722	10.65	—100 —8,997
	,		9.01	204,400	10.03	-6,997
Animals and Products	Cattle, calves, sheep and swine Meat, margarine, poultry and eggs Butter, cheese, dairy products Wool and mohair Hides and other products of animals	4,836 3,790 874	0.20 0.15 0.04 0.03	33 2,742 3,525 1,018 1,833	0.11 0.15 0.04 0.08	-33 2,094 265 -144 -992
	Total	10,341	0.42	9,151	0.38	1,190
Products of Mines	Coal and coke Ores, iron, copper, lead, barytes Clay, sand and gravel. Stone and rock Petroleum, crude Asphalt	213,947 300,931	1.23 4.19 8.60 12.10	41,686 109,959 201,599 224,830 27	1.75 4.60 8.43 9.41	-10,988 -5,824 12,348 76,101 -27
roducts of minos	Salt Phosphate rock Sulphur Products of mines, N. O. S	11,792 5,176 9,857	0.61 0.47 0.21 0.40 1.61	17,691 14,892 3,884 9,067 43,498	0.74 0.62 0.16 0.38 1.82	-2,445 -3,100 1,292 790 -3,585
	Total	731,695	29.42	667,133	27.91	64,562
Products of Forests	Logs, posts, poles, wood fuel. Ties, railroad. Pulpwood. Lumber, shingles and lath. Cooperage material, veneer, plywood. Rosin and turpentine. Products of forests, N. O. S.	106 67,631 66,561	0.17 2.72 2.68 0.85 0.01 0.09	7,025 395 68,591 68,625 20,940 851 1,880	0.29 0.02 2.87 2.87 0.88 0.04 0.07	-2,808 -289 -960 -2,064 300 -541 328
	Total	162,273	6.52	168,307	7.04	-6,034
	Gasoline, petroleum and gases Oils, cottonseed, vegetable, etc. Rubber, rubber goods, chemicals. Sulphuric acid. Acids, sodium, alcohol. Fertilizers, N. O. S. Tar, paint, drugs, toilet articles. Iron, pig, bar, nails, pipe, tanks Agricultural implements, machinery	48,005 41,385 58,444 117,517 97,127 33,689 70,792 8,717	5.11 1.93 1.66 2.35 4.73 3.90 1.36 2.85 0.35	133,175 42,187 61,972 37,906 123,283 92,903 28,772 67,576 7,877	5.57 1.77 2.59 1.59 5.16 3.89 1.20 2.83 0.33	-6,157 5,818 -20,587 20,538 -5,766 4,224 4,917 3,216 840
Manufactures and Miscellaneous	Vehicles, automobiles, airplanes Cement Brick, artificial stone Lime, plaster Woodpulp, rags, paper, pulpboard Building Material Glassware, refrigerators, stoves Bagging, cotton factory products Sugar Candy, soap, tobacco, cigarettes	264,709 19,966 21,736 23,858 60,272 74,076	0.55 4.63 1.30 0.12 10.64 0.80 0.87 0.96 2.42 2.98	7,617 119,635 36,477 3,972 248,121 19,258 23,242 24,964 45,126 75,313	0.32 5.01 1.52 0.17 10.38 0.81 0.97 1.05 1.89 3.15	6,043 -4,372 -4,129 -910 16,588 708 -1,506 -1,106 15,146 -1,237
	Scrap iron and steel, borings, etc	19,867 16,834 61,700 1,330,045	0.80 0.68 2.48 53.47	15,699 5,099 60,210 1,280,384 30	0.65 0.21 2.51 53.57	4,168 11,735 1,490 49,661
	GRAND TOTAL, CARLOAD TRAFFIC		99.70	2,379,413	99.55	100,429
	All L. C. L. Freight GRAND TOTAL, CARLOAD AND	7,538	0.30	10,687	0.45	-3,149
	L. C. L. TRAFFIC	2,487,380	100.00	2,390,100	100.00	97,280

FREIGHT AND PASSENGER STATISTICS

FREIGHT TRAFFIC	1961	1960		Increase or Decrease		
			Amount		Percent	
1 Number of tons carried	178,753,051 27,503 1,976,482 936.87 25.90 71.86 \$ 0.01522 30,079.89 19.00 0.52530 0.33601	30,878.45 19.29 0.52523	\$	97,280 354,894 1,076 3,924 42.37 1.54 -2.78 -0.00043 -798.56 -0.29 0.00007 -0.00259 -0.08	4.07 0.20 4.07 0.20 4.74 6.32 -0.37 -2.75 -1.50 0.01 -0.76 -6.84	
PASSENGER TRAFFIC						
1 Number of passengers carried	8,467,122 1,175 98,363 70 14 83.73 \$ 7,220.68 5.07 0,48533 0.02925	101,589 8,559,894 1,180 99,441 69 13 84.26 \$ 7,511.64 5.15 0.46712 0.03062 2.58	\$	$\begin{array}{r} -466 \\ -92,772 \\ -5 \\ -1,078 \\ 1 \\ 1 \\ -0.53 \\ -290.96 \\ -0.08 \\ 0.01821 \\ -0.00137 \\ -0.13 \end{array}$	-0.46 -1.08 -0.42 -1.08 1.27 7.69 0.63 -3.87 -1.55 3.90 -4.47 -5.04	
ALL TRAFFIC						
Railway operating revenues per mile of roadRailway operating revenues per revenue train mile	\$ 37,875.10 13.29	\$ 39,348.87 13.58	\$	-1,473.77 -0.29	-3.75 -2.14	
Railway operating expenses per mile of road	11.23	\$ 33,396.79 11.53 84.87	\$	-1,414.43 -0.30 -0.43	-4.24 -2.60 -0.51	
Net revenue per mile of road Net revenue per revenue train mile Per cent of net revenue to total revenue	2.07	\$ 5,952.08 2.05 15.13	\$	-59.35 0.02 0.43	-1.00 0.98 2.84	
Railway operating expenses and taxes per mile of road Railway operating expenses and taxes per rev. train mile Per cent of operating expenses and taxes to total revenues	11.95	\$ 35,649.34 12.30 90.60	\$	-1,609.03 -0.35 -0.72	-4.51 -2.85 -0.79	

^{*} Revenue excludes mail, express, excess baggage, and other passenger-train.

‡ Revenue includes mail, express, excess baggage, and other passenger-train.

—Decrease.

TRAIN, LOCOMOTIVE AND CAR MILES

	CLASS	1961	1960	Increase or Decrease
	TRAIN MILES			
801 802	Freight Passenger	143,155 122,691	144,794 125,599	-1,639 $-2,908$
	Total Revenue Service Train Miles	265,846	270,393	-4,547
305	Non-Revenue Service Train Miles	3,467	813	2,654
	TOTAL TRAIN MILES	269,313	271,206	-1,893
	LOCOMOTIVE MILES			
811 812 815 816	Freight—Principal. Freight—Trailing Units Passenger—Principal. Passenger—Trailing Units Passenger—Light Switching—Train Switching—Yard—Freight	143,155 213,630 122,691 152,968 9,630 53,879 21,000	144,794 233,784 125,599 139,365 9,297 51,985 15,510	-1,639 -20,154 -2,908 13,603 333 1,894 5,490
	Total Revenue Locomotive Miles	716,953	720,334	-3,381
317	Non-Revenue Locomotive Miles	3,467	813	2,654
	TOTAL LOCOMOTIVE MILES	720,420	721,147	-727
321	FREIGHT CAR MILES Freight Loaded Freight Empty System Caboose	5,178,794 2,776,866 139,915	5,317,019 2,796,359 134,156	—138,225 —19,493 5,759
	Freight Car Miles in Passenger Trains Total Freight Car Miles	8,096,207	8,247,534	—151 ,327
		0,000,201	0,211,001	-101,027
822	Passenger Car Miles Passenger Coaches Sleeping and Parlor Cars Club, Lounge, Dining and Observation Business Mail, Express and Baggage Combination Passenger and Baggage Passenger Car Miles in Freight Trains	271,514 336,783 62,385 2,905 599,949 684 6,480	271,260 382,668 62,926 2,993 661,857 342 2,175	254 45,885 541 88 61,908 342 4,305
	Total Passenger Car Miles	1,280,700	1,384,221	-103,521
	Total Revenue Car Miles	9,376,907	9,631,755	-254,848
325	Non-Revenue Service Car Miles	9,702	5,661	4,041
	TOTAL CAR MILES.	9,386,609	9,637,416	-250,807

⁻Decrease

32,412

PROPERTIES-ROAD AND EQUIPMENT

Summary of changes:		Total	Road	F	Equipment	-	General Senditures
Balance, January 1, 1961	\$	10,779.164	\$ 5 .579 ,884	\$	5,084,424	\$	114,856
Additions		46,151	46,151				
Total		10,825,315	5,626,035		5,084,424		114,856
Retirements		361,726	151,143		210,065		518
Balance, December 31, 1961	\$	10,463,589	\$ 5,474,892	\$	4,874,359	\$	114,338
Less donations and grants		69,916					
Investment in transportation property	\$	10,393,673					
Principal additions to property consisted of the following:							
ROAD:							
Flashing light signals and short arm gates, Union City, Ga Additional rail anchors, main track, miles 14 to 16	a		 			\$	9,875 2,544 4,925 2,519
Mechanized maintenance-of-way equipment.			 				12,549

EQUIPMENT:

No major items during the year.

INVESTMENT IN ROAD AND EQUIPMENT FOR YEAR ENDED DECEMBER 31, 1961

	ROAD	Additions	Retirements	Net Total
1	Engineering.	\$ 115.75		\$ 115.75
2	Land for transportation purposes		\$ 210.87	-210.87
3	Grading.	1.061.13	735 .84	325.29
8	Ties	5,884.12	20,321,34	-14.437.23
9	Rails	5,059.24	47,670.96	-42.611.73
10	Other track material	10,097.95	25,618.31	-15.520.30
11	Ballast.	260.96	20,867,30	-20,606.34
12	Track laying and surfacing	2.690.26	19,885.95	-17,195.69
16	Station and office buildings	3,678.08	6,396,87	-2.718.79
09	Shops and enginehouses	-,	129.67	-129.67
27	Signals and interlockers	4.754.05	308.31	4,445.74
37	Roadway machines	12,549.33	8,997.65	3,551.68
	Total expenditures for road.	46,150.87	151,143.07	-104,992.20
	EQUIPMENT			
2	Other locomotives		170,958.92	-170,958.92
53	Freight-train cars		9,661.36	-9,661.36
4	Passenger-train cars		29,445.14	-29,445.14
	Total expenditures for equipment		210,065.42	-210,065.42
	GENERAL			
	Miscellaneous		517.92	-517.92
	Total.	\$ 46,150,87	\$ 361,726,41	\$-315,575.54

EQUIPMENT

	Locomotives	Freight-Train Cars	Passenger-Train Cars	Work Equipment
On hand January 1, 1961	12	581	22	23
Acquired	None	None	None	1
Withdrawn from Service	1	3	2	None
On hand December 31, 1961	11	578	20	24

The following table shows the equipment on hand at the close of the past ten years:

	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961
Locomotives:										
Steam	13	9								
Diesel-Electric: Freight "A" Units Freight or Passenger Switching	2 7 3	2 6 3								
Freight-Train Cars	589	564	539	543	569	562	555	552	581	578
Passenger-Train Cars	29	30	30	30	25	25	24	23	22	20
Work Equipment	161	161	161	161	201	191	201	211	231	241

^{*} Includes one-half interest in Office Car 100.

EQUIPMENT OBLIGATIONS, DECEMBER 31, 1961

Description and Date	Amount	Unpaid Dec. 31, 1961	Instalments Payable	Interest Rate Percent	Final Payment Due or Paid	Matured or Paid During Year 1961
Conditional Sale Agreements: December 16, 1950	342,000.00		Monthly	0.40	W 1 1001	B 5 800 00
December 10, 1930	171,000.00		Monthly Monthly	2.40 2.85	Mar. 1, 1961 Mar. 1, 1966	
June 4, 1951	92,000.00	Ψ 101,550.00	Quarterly	2.75	Aug. 1, 1961	
April 1, 1952	413,100.00	153,510.00		3.00	Oct. 19, 1967	
October 1, 1952	151,800.00	60,720.00		3.25	Nov. 1, 1967	
September 1, 1955	87,360.00	37,856.00		3.25	May 1, 1966	
February 15, 1956	74,614.98		Monthly	3.25	July 1, 1961	-,
	146,208.81	138,748.17	Monthly	3.35	July 1, 1971	7,460.64
February 15, 1956	80,874.75		Monthly	3.25	Apr. 1, 1961	4,043.16
\	161,726.40			3.35	Apr. 1, 1971	12,129.48
October 11, 1960	248,400.00	231,840.00	Quarterly	4.50	Jan. 1, 1976	16,560.00
Total	1,969,084.94	\$ 877,221.09				\$ 173,566.92





